



Successful Client Solutions

Lex Mundi Member Firms Assist Global Telecommunications Company Launch Products in 40 Countries

A large global telecommunications company needed advice on legal compliance for launching new products in 40 countries around the world. The company contacted Eckert Seamans Cherin & Mellott, LLC, Lex Mundi member firm for Pennsylvania.

Eckert Seamans called upon nine of its fellow Lex Mundi member firms to provide compliance advice : Clayton Utz (Australia); Liedekerke Wolters Waelbroeck Kirkpatrick (Belgium); Blake, Cassels & Graydon LLP (Canada – Alberta, Ontario, Quebec); Kromann Reumert (Denmark); Amarchand & Mangaldas & Suresh A. Shroff & Co. (India); Arendt & Medernach (Luxembourg); Basham, Ringe y Correa, S.C. (Mexico); and Egorov Puginsky Afanasiev & Partners (Russia).

As the lead firm, Eckert Seamans acted as the single point of contact for the client and seamlessly coordinated all billing for each jurisdiction. Each member firm reviewed the statement of facts for the new telecom products, and advised on local registration requirements and the legality for products in each jurisdiction.

The client was very pleased with the Lex Mundi member firms' ability to provide quality advice across many different jurisdictions at a reasonable cost and within a short time frame. The client commented that the quality and responsiveness from the Lex Mundi network was better than the previous experience it had with a single large international firm.

As a result, the client has since referred other matters to Eckert Seamans Cherin & Mellott, LLC and they continue to work together.

Lex Mundi is the world's leading network of independent law firms with in-depth experience in 100+ countries. Through close collaboration, our member firms are able to offer their clients preferred access to more than 21,000 lawyers worldwide - a global resource of unmatched breadth and depth.

Lex Mundi - the law firms that know your markets.

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